

# Kepner-Tregoe Problem Solving & Decision Making



**POTENTIAL PROBLEM ANALYSIS**

What could go wrong during implementation?  
What are the likely causes for the high threat potential problems?  
What actions should be planned to...

- Minimize (maximize) probability of occurrence?
- Minimize (maximize) (maximize benefit) of likely effects?

How will the plan be modified to incorporate actions and triggers?

**DECISION ANALYSIS**

What is the fundamental purpose of this decision?  
Is Problem Analysis also needed?  
What objectives should be considered? Which are MUSTs, which are WANTs?  
What alternatives should be considered?  
What risks are presented by the best performing alternative(s)?  
What is the best balanced choice?

**SITUATION APPRAISAL**

What situations represent threats, opportunities, or areas for improvement?  
Which require clarification or separate actions?  
What is their relative priority in terms of seriousness, urgency and growth?  
For highest priority concerns...

- What process should be used?
- Who should be involved for resolution?

**PROBLEM ANALYSIS**

What should be happening? What actually is happening?  
What is the complete specification of the deviation?  
What are the possible causes?  
Which possible cause best explains the specification?  
How can true cause be confirmed?

# Kepner Tregoe Problem Solving Decision Making

**Peipei Pang**



## **Kepner Tregoe Problem Solving Decision Making:**

**The Rational Manager** Charles H. Kepner, Benjamin B. Tregoe, 1965 [Problem Analysis and Decision Making](#)  
Kepner-Tregoe, Inc, 1979 [Problem Solving and Decision Making](#), 1979 [Encyclopedia of Development Methods](#) Andrzej  
Huczynski, 2018-05-08 This title was first published in 2001 This title was first published in 2001 The core of this thoroughly  
revised book is a directory of more than 700 methods Each entry typically comprises an explanation a bibliography and cross  
references Other features include a review of different approaches to classifying the methods and two valuable appendices  
the first is to help practitioners analyse their methods the second providing details of relevant books journals and other  
information sources [A Case Study of the Use of the Kepner-Tregoe Method of Problem Solving and Decision Making](#)  
Helene W. Hall, 1969 **The New Rational Manager** Charles H. Kepner, 1981 Insight into the art of managing people  
information and capital resources from two highly respected management consultants **The Rational Manager - A  
Systematic Approach to Problem Solving and Decision Making** Charles H. Kepner, Benjamin B. Tregoe, 1976

**Management and Leadership in Social Work** Todd W. Rofuth, Julie M. Piepenbring, 2019-06-05 Full of expert guidance  
on leadership and management this unique book is geared specifically to the needs of social work administrators educators  
and practitioners in both academic and agency settings The contents are fully comprehensive and encompass both  
theoretical approaches to management and leadership plus a wide variety of practical strategies that can be directly applied  
to practice Topics blend the art and science of leadership and management and incorporate all competencies and practice  
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mentor others developing strategic plans understanding financial management marketing fundraising human resources  
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decision making strategies [LEAD! Book 2](#) Gregory H. Garrison, 2024-05-07 Put your unique leadership style into practice  
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Vangundy,1988-04-30 This second edition explains demonstrates and evaluates 105 tested problem solving techniques 35 more than appeared in the first edition Having more techniques at your disposal enables you to solve a wider range of problems without wasting time looking for the best solutions In addition you will find new techniques for classifying problems to solve them faster as well as expanded discussion of proven brainstorming and brainwriting methods **Problem Solving**  
John Thomas Sears,Donald R. Woods,Richard D. Noble,1983

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