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**“Hi there, my name is Rachel Adams with Keller Williams Realty. I'm not sure if you noticed but I just sold the house around the corner at 123 Main St. That house ended up going for \$19,000 over asking and we had five offers! What that means to you, is that there now are four qualified buyers who are without a home! Since this house went for so much more than the seller thought it would, we now have a lot of neighbors wanting to know how much their house is worth! Did you want in on that list?”**

**(People what what they don't have or can't have! Those last 2 lines will be your game changer!)**

**Good luck out there! Keep me updated on your progress!**

**Cheers to your growth,  
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# Keller Williams Scripts

**Yan Bai**



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