



# Solution matrix to meet customer requirement

The following slide depicts decision matrix for determining the best option to suit a customer's needs. The matrix includes criteria, weight, rating and score.

Decision model		Solution alternatives					
		Professional		Small engine		Manual	
Criteria	Weight	Rating	Score	Rating	Score	Rating	Manual
Success probability	13	3	39	4	52	4	52
Maintenance	12	4	48	3	36	4	48
ownership	12	5	60	3	36	3	36
Add text here	12	xx	xx	xx	xx	xx	xx
Backup strategy	8	4	32	3	24	3	24
Initial investment	8	3	24	4	32	4	32
On-going expenses	8	4	32	4	32	3	24
Add text here	8	xx	xx	xx	xx	xx	xx
Add text here	8	xx	xx	xx	xx	xx	xx
Add text here	8	xx	xx	xx	xx	xx	xx
Well location	3	xx	xx	xx	xx	xx	xx
<b>Total</b>	<b>100</b>	<b>33</b>	<b>336</b>	<b>31</b>	<b>312</b>	<b>31</b>	<b>318</b>

# Solution Matrix Business Case

**Marty J. Schmidt**



## **Solution Matrix Business Case:**

*Business Case Essentials* Marty J. Schmidt, 2014-08-01

**Business Case Essentials** Marty J. Schmidt, 1997

**Developing a Business Case** Harvard Business Review, 2010-12-02 How do you decide on the best course of action for your company to take advantage of new opportunities By building a business case This book provides a framework for building a business case You ll learn how to Clearly define the opportunity you ll want to address in your business case

Identify and analyze a range of alternatives Recommend one option and assess its risks Create a high level implementation plan for your proposed alternative Communicate your case to key stakeholders , The Business Case Guide Marty J.

Schmidt, 2002 Economic And Business Analysis: Quantitative Methods Using Spreadsheets Frank S T Hsiao, 2011-04-18

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Heidi Collins, 2001 The executive director of architect services at InfoImage gives readers an inside look at enterprise portals the new technology that gives employees one stop access to all their company s information resources **Developing a**

**Business Case for Renewable Energy at Airports** Stephen B. Barrett, Philip M. DeVita, Julie E. Kenfield, Bradley T.

Jacobsen, David Y. Bannard, 2016 This report is a guidebook to help airports understand renewable energy opportunities The report includes instructions and tools to evaluate proposed renewable energy projects and their alternatives so that an

informed decision that maximizes financial self sustainability environmental and social benefits can be reached The report lays out what a business case is why renewable energy is important and what a business case for renewable energy looks like

It describes the importance of identifying the project objective and understanding how renewable energy might fit into an airport s vision A decision making matrix is included that contains criteria used to evaluate a renewable energy project with a

system for weighting each factor based on an airport s particular objectives The report presents a business case in the

context of an airport's typical master planning and capital improvement planning processes including engagement of key stakeholders. The report provides a model business case that evaluates a solar photovoltaic facility, a fossil fuel generator, and a fuel cell as options for providing on-site electricity generation to improve an airport's energy stability and resiliency. It also includes examples of renewable energy business cases from both aviation and non-aviation organizations to highlight lessons learned. A sample request for proposals and a sample power purchase agreement are provided for project implementation. A CD-ROM CRP CD 177 provides supplemental information. **Business Case Essentials** Marty J. Schmidt, 2020-01-07

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**International Symposium on Electronics and the Environment**, 1994 **Performance Improvement Quarterly**

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*Understanding Health Communication Technologies* Pam Whitten,2004-09-03 Understanding Health Communications Technologies provides a hands on guide for students and professionals for effective investment in deployment of management of communication technologies in health settings Employing case studies that enhance understanding and insight this book guides readers in appropriate technology selection and long term strategic management This book provides an overview of the distribution and use of communication technologies within the health field and includes information about current and emerging synchronous and asynchronous health care communications technologies It is filled with illustrative examples of real life projects that have succeeded and provides lessons learned from projects that failed The thirty eight case studies cover topics such as management and operations implementation communication outcomes education patient care policy unique applications and technology In addition each case study includes discussion questions and references Written by editors Pamela Whitten and David Cook and a panel of highly experienced contributors this book offers students and health care professionals practical approaches to evaluating and selecting communications technologies for improving health services delivery

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### **Table of Contents Solution Matrix Business Case**

1. Understanding the eBook Solution Matrix Business Case
  - The Rise of Digital Reading Solution Matrix Business Case
  - Advantages of eBooks Over Traditional Books
2. Identifying Solution Matrix Business Case
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Solution Matrix Business Case
  - User-Friendly Interface
4. Exploring eBook Recommendations from Solution Matrix Business Case
  - Personalized Recommendations
  - Solution Matrix Business Case User Reviews and Ratings
  - Solution Matrix Business Case and Bestseller Lists

5. Accessing Solution Matrix Business Case Free and Paid eBooks
  - Solution Matrix Business Case Public Domain eBooks
  - Solution Matrix Business Case eBook Subscription Services
  - Solution Matrix Business Case Budget-Friendly Options
6. Navigating Solution Matrix Business Case eBook Formats
  - ePub, PDF, MOBI, and More
  - Solution Matrix Business Case Compatibility with Devices
  - Solution Matrix Business Case Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Solution Matrix Business Case
  - Highlighting and Note-Taking Solution Matrix Business Case
  - Interactive Elements Solution Matrix Business Case
8. Staying Engaged with Solution Matrix Business Case
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Solution Matrix Business Case
9. Balancing eBooks and Physical Books Solution Matrix Business Case
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Solution Matrix Business Case
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Solution Matrix Business Case
  - Setting Reading Goals Solution Matrix Business Case
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Solution Matrix Business Case
  - Fact-Checking eBook Content of Solution Matrix Business Case
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
- Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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