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Series Adviser Ralph Katz Dr Katz is professor of management at Northeastern University's College of Business and in the Management of Technology Group of MIT's Sloan School of Management He has carried out extensive management research on technology based innovation with emphasis in the management of technical professionals and project teams

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Power, Influence, and Persuasion Harvard Business School Press,2005-06-01 To be effective managers have to be skilled at acquiring power and using that power to persuade others to get things done This guide offers must know methods for commanding attention changing minds and influencing decision makers up and down the organizational ladder The Harvard Business Essentials series provides comprehensive advice personal coaching background information and guidance on the most relevant topics in business Whether you are a new manager seeking to expand your skills or a seasoned professional looking to broaden your knowledge base these solution oriented books put reliable answers at your fingertips

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Finance for Managers Richard Luecke,2002 Providing the fundamentals of financial literacy this guide gives business managers the smart advice they need to increase their impact on financial planning budgeting and forecasting

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Harvard Business Essentials Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has become more apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Harvard Business Essentials**," compiled by a highly acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound impact on our existence. Throughout this critique, we shall delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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