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# KISS, BOW, OR SHAKE HANDS

The Bestselling Guide to Doing  
Business in More Than 60 Countries

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- CULTURAL OVERVIEWS
  - TIPS FOR DOING BUSINESS
  - KNOW BEFORE YOU GO
  - NEGOTIATING STRATEGIES
  - PROTOCOL
- 



2ND EDITION

Completely revised and updated with new sections

**TERRI MORRISON AND WAYNE A. CONAWAY**

with a Preface by Hans H.B. Kochler, Former Director, Wharton Export Network

# Full Version Pdf Kiss Bow Or Shake Hands

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