

**Strategic Management Course – University of San Jose-Recoletos (USJ-R)
Case Study with SWOT Analysis – Southwest Airlines**

I. EXECUTIVE SUMMARY STATEMENT

Southwest Airlines strived to be and achieved being the leader in the air carrier industry in the United States. Its brand was built on its core values of FUN and LUV both for the employees and the customers. Southwest Airlines remained committed to its culture that transcended from top to bottom. Its pursuit of customer happiness began with prioritizing employees first then customers second. This allowed Southwest Airlines to provide the highest quality customer service, which was its mission. It consistently triumphed over its competitors by focusing on its low – fare brand, growing revenue responsibility, optimizing its network and containing its costs. Aside from its culture, Southwest Airlines also capitalized on its Boeing 737. It utilized only one type of aircraft for cost efficiency.

Southwest Airlines had a strong foundation and foothold on employee satisfaction, customer satisfaction, and corporate culture. In 2007 to 2009, Southwest Airlines' growth in domestic flights plummeted as well as its profitability. Southwest Airlines remained the only carrier that flew domestically and had no international flights. With several other obstacles faced by the air carrier industry, such as increases in the price of fuel, terrorist attacks, and economy – wide recession, Southwest Airlines needed to increase its number of flights to improve its profitability.

Southwest Airlines was strong in almost every aspect of the business. With the opportunity of broadening its reach, it can use these strengths to expand its business by opening international flights to Mexico and Colombia. It can utilize its current knowledge and strategies to enter into new markets. Southwest Airlines will continue to offer its low – cost, low – price, no frill travel, provide high – quality customer service and be at par with the international standards of efficiency for its international flights.

Opening international flights through purchase of new Boeing 737 aircrafts will enable Southwest Airlines to offer more flights. International routes are fuel efficient since it has longer haul flights thus consuming lesser amount of fuel. With two additional aircrafts, Southwest Airlines will expand its reach to Mexico and Colombia 3 times a week (one flight per day 3 times a week). These additional flights will in effect increase Southwest Airlines' revenue thus improving profitability.

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S Ben Porath



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Strategic Management Theory and Application Dr. Aasim Mir, 2025-02-21 Strategic management represents the confluence of art and science serving as a vital tool for translating theoretical concepts into actionable practices that shape organizational success This book offers a comprehensive guide to understanding and mastering the nuances of strategy in today's ever evolving global business environment As the pace of technological innovation globalization and socio economic changes accelerates the need for robust adaptable and forward thinking strategies has never been more critical By exploring foundational concepts cutting edge trends and practical frameworks this book seeks to empower readers to navigate complexities and leverage opportunities effectively Strategic management is not merely about creating plans or setting objectives it is a disciplined approach that combines analysis foresight execution and continuous adaptation This book is meticulously organized into eight parts each addressing distinct facets of strategic management It provides a seamless progression from foundational principles to advanced applications enriched with theoretical insights practical frameworks and real world case studies This structure ensures that readers whether they are students professionals or entrepreneurs can derive meaningful insights and apply them effectively in diverse contexts The journey begins with an exploration of the core principles of strategic management laying a solid foundation for understanding its purpose evolution and significance By differentiating between strategic thinking and strategic planning the book underscores the importance of cultivating a mindset that is both analytical and visionary Special attention is given to integrating corporate social responsibility CSR and ethical considerations into strategic practices reflecting the growing demand for businesses to align their objectives with societal and environmental values The subsequent focus on external and internal environment analyses introduces indispensable tools like PESTEL analysis Porter's Five Forces and the VRIO framework equipping readers to identify opportunities mitigate risks and harness organizational strengths effectively The holistic approach emphasized throughout the book is exemplified in the chapters on strategy formulation and implementation Business level and corporate level strategies are examined in depth with frameworks like Porter's Generic Strategies the BCG Matrix and Blue Ocean Strategy providing practical tools for achieving competitive advantage The inclusion of global strategies highlights the need for businesses to navigate the challenges and opportunities of a digitally interconnected world Chapters on innovation and technology strategy delve into managing technological disruptions fostering open innovation and leveraging cutting edge technologies such as AI Big Data and IoT These insights prepare readers to position their organizations for long term success in an era of rapid digital transformation Leadership and execution critical elements of strategic success are addressed through discussions on organizational structure change management and strategic control The book examines the pivotal role of leaders in driving strategic outcomes emphasizing the need for adaptability and resilience in complex and dynamic environments Models for managing organizational change and resistance provide actionable insights for practitioners tasked

with guiding businesses through transitions Strategic control mechanisms and performance evaluation frameworks such as the Balanced Scorecard offer readers the tools to measure success refine strategies and ensure alignment with organizational goals One of the book s standout features is its focus on emerging trends and contemporary challenges in strategic management Chapters on agile strategies digital transformation and corporate social responsibility underscore the necessity of balancing profitability with ethical considerations and sustainable practices These themes resonate strongly in today s business world where organizations must navigate shifting societal expectations and environmental imperatives The book s emphasis on industry specific strategies and entrepreneurial frameworks offers tailored guidance for professionals navigating unique challenges in sectors ranging from technology to healthcare The concluding sections of the book look to the horizon addressing the future of strategic management in the context of globalization technological disruption and purpose driven strategies By encouraging readers to think beyond traditional paradigms these chapters inspire creativity strategic foresight and innovation Topics such as sustainability ethical leadership and digital transformation reflect the emerging priorities of organizations seeking to thrive in an increasingly complex and interconnected world The book positions strategic management as a tool not just for navigating uncertainty but for shaping the future of industries and societies Designed for a diverse audience this book gratifies to students business leaders entrepreneurs and academics providing modular content that adapts to varying levels of expertise and interests By balancing foundational concepts with advanced strategies it serves as both an academic reference and a practical handbook Its creation is the culmination of collaboration among leading scholars industry practitioners and thought leaders whose collective expertise ensures its relevance and applicability across different sectors and contexts This book aspires to inspire the next generation of strategic thinkers and leaders It encourages readers to embrace strategic management not just as a discipline but as a way of thinking that integrates creativity adaptability and analytical rigor By equipping readers with the knowledge and tools to navigate uncertainties drive innovation and foster sustainable growth it offers a roadmap for achieving success in a rapidly changing and increasingly complex world As businesses and societies face unprecedented challenges this book stands as a beacon guiding readers to transform obstacles into opportunities and to craft strategies that resonate with purpose vision and impact

Strategic Marketing Douglas West,John Ford,Essam Ibrahim,2010-03-25 This text discusses how companies create competitive advantage through strategic marketing Using established frameworks and concepts it examines aspects of marketing strategy and thinking It provides examples to facilitate the understanding of theoretical concepts Strategic Management Adrian Haberberg,Alison Rieple,2008 This student focused text provides an emphasis on skills development Packed with real life examples of what can go wrong with even the most well conceived strategies there is a focus on realism throughout With a highly accessible writing style this text it is an invaluable learning tool for all students in this area **The New Economy and APEC** , This report from the APEC Economic Committee responds to the Action Agenda for the New

Economy announced by APEC leaders at their meeting in Brunei in November 2000 and starts the task of underpinning the theme of Meeting New Challenges in the New Century for the 2001 year with China at the helm **International**

Management in Service Firms Dirk Klimkeit, Pengji Wang, Huiping Zhang, 2024-05-22 This textbook examines how service firms manage their international operations For the first time it brings together insights from the fragmented literature on this subject into an accessible textbook Further it is unique in its focus on service firms internationalization and international management Beginning with an overview of the international environment in which service firms operate it subsequently describes multinational service firms and their internationalization processes strategies and organization Unlike most texts on international services the book goes beyond internationalization to address the ongoing management of service firms It not only addresses functions such as global service marketing financial management and human resource management but also discusses aspects such as global account management global service delivery and international project management as well as the topical issue of managing distributed virtual teams A dedicated chapter focuses on offshore shared services and business process outsourcing These chapters are complemented by a discussion on international corporate governance and corporate social responsibility The book is intended for students preparing for international careers in the service sector

Each chapter includes case studies illustrations highlighted definitions a chapter summary and exercises Encyclopedia of Production and Manufacturing Management Paul M. Swamidass, 2006-09-21 The Encyclopedia of Production and Manufacturing Management is an encyclopedia that has been developed to serve this field as the fundamental reference work Over the past twenty years the field of production and operations management has grown more rapidly than ever and consequently its boundaries have been stretched in all directions For example in the last two decades production and manufacturing management absorbed in rapid succession several new production management concepts manufacturing strategy focused factory just in time manufacturing concurrent engineering total quality management supply chain management flexible manufacturing systems lean production and mass customization to name a few This explosive growth makes the need for this volume abundantly clear The manufacturing industry thinks and acts more broadly than it did several decades ago The most notable change has been the need for manufacturing managers to think in technological strategic and competitive terms This is a very favorable development and it leads to manufacturing success The entries in this encyclopedia include the most recent technical and strategic innovations in production and manufacturing management The encyclopedia consists of articles of varying lengths The longer articles on important concepts and practices range from five to fifteen pages There are about 100 such articles written by nearly 100 authors from around the world In addition there are over 1000 shorter entries on concepts practices and principles The range of topics and depth of coverage is intended to suit both student and professional audiences The shorter entries provide digests of unfamiliar and complicated subjects Difficult subjects are made intelligible to the reader without oversimplification The strategic and technological perspectives on

various topics give this Encyclopedia its distinctiveness and uniqueness The world of manufacturing today is increasingly competitive It is apparent that manufacturers must respond to these competitive pressures with technical and strategic innovation This encyclopedia has been developed to help researchers students and those in the manufacturing industry to understand and implement these ongoing changes in the field

Premier E-business Cases from Asia Jae Kyu Lee, Benjamin Kok Siew Gan, Vijay Sethi, 2007

Global Strategic Management, Second Edition Philippe Lasserre, 2007-12-15 This second edition embraces traditional strategic management teaching but extends it to a world scale It offers insight into the impact of globalization on business organizations and into how managers could and should react

Strategic Finance ,2008 **Event Solutions** ,2009 □□□□□□□□□□ ,2001 **Strategic Dynamics: Concepts and Cases** Robert Burgelman, Andrew Grove, Philip E. Meza, 2006 Strategic Dynamics Concepts and Cases by Burgelman Grove and Meza offers unique and valuable insight into strategy making for companies in information technology driven industries It is the product of over twelve years of teaching and research based on a unique combination of academic Stanford s Robert Burgelman and industry Intel s Andy Grove experience The key themes and conceptual frameworks discussed in this book along with its case studies and industry notes provide instructors and students with a more complete viewpoint on the dynamic interactions of companies within industries and between industries than is typically found in books on strategy and technology strategy

the journal of strategic information systems ,1997 **Journal of Applied Business Research** ,2008 **The Wall Street Journal** ,2006 **International Marketing and Export Management** Gerald Albaum, Gerald S. Albaum, 1994 Central themes are the understanding of marketing processes and the management of export operations and decision making

Library & Information Science Abstracts ,2005 **Index to Theses with Abstracts Accepted for Higher Degrees by the Universities of Great Britain and Ireland and the Council for National Academic Awards** ,1996 Theses on any subject submitted by the academic libraries in the UK and Ireland

Business Driven Technology Stephen Haag, Paige Baltzan, Amy Phillips, 2006 Takes a business first approach to improve students perception of the value of IS within the business discipline This perspective allows instructors to demonstrate how technology and systems support business performance and growth This work enables the instructor to adjust content according to their business or technical preferences

Documentation Abstracts ,1998

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