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ENTREPRENEURSHIP

Starting and Operating A Small Business



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Caroline Glackin

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career option for college students This textbook is organized to follow the life cycle of an entrepreneurial venture from concept through implementation into harvesting or replication It is a comprehensive text written in light of the reality that college students often take only one course in entrepreneurship and the topic is covered in a multitude of ways For instructors who will teach the course as a business plan ESOSB 5e offers step by step content to build a plan over a semester or a quarter as well as cueing questions for students working through the Lean Start up process Business students as well as those from other disciplines can benefit from ESOSB For business students it recasts their prior learning from a typical corporate context and focuses it on small and entrepreneurial enterprises For students in such fields as hospitality the arts engineering and fashion merchandising the text introduces key business concepts and provides examples from a broad range of careers Most importantly ESOSB 5e is a balanced mix of the academic and applied components of entrepreneurship education Students are introduced to the theories methods and knowledge and skills required of entrepreneurs and are immediately given practical examples and discussion opportunities For those who focus on the management of small and entrepreneurial ventures there is an abundance of high quality material on the critical topics of management human resources marketing and operations for such ventures For those charged with teaching a comprehensive introductory course all of the components are provided Provided by publisher **Entrepreneurship: Pearson New International Edition** Steve Mariotti,Caroline Glackin,2013-08-27 For courses in Entrepreneurship Small Business Management and How to Start Your Own Business Courses in Continuing Education Entrepreneurship Starting and Operating A Small Business Third Edition demystifies the process of starting a business by presenting difficult economic financial and business concepts in a manner easily understood by beginning business students This edition is based on a proven curriculum from the Network For Teaching Entrepreneurship NFTE and includes new case studies a new Honest Tea Business Plan and more on topics such as cash flow and e marketing Drawing on the experience of Steve Mariotti and Caroline Glackin students will begin building their business plan as soon as they open the text In a step by step process students will learn how to start a small business operate a small business and turn their ideas into viable business opportunities **Entrepreneurship + Mybizskillskit** Steve Mariotti,Caroline Glackin,2012-03-21 Entrepreneurship Starting and Operating A Small Business Third Edition demystifies the process of starting a business by presenting difficult economic financial and business concepts in a manner easily understood by beginning business students This edition is based on a proven curriculum from the Network For Teaching Entrepreneurship NFTE and includes new case studies a new Honest Tea Business Plan and more on topics such as cash flow and e marketing Drawing on the experience of Steve Mariotti and Caroline Glackin students will begin building their business plan as soon as they open the text In a step by step process students will learn how to start a small business operate a small business and turn their ideas into viable business opportunities Entrepreneurship + Myentrepreneurshiplab With Pearson Etext Access Card Steve Mariotti,Caroline Glackin,2016-01-03 *Subject Guide to*

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