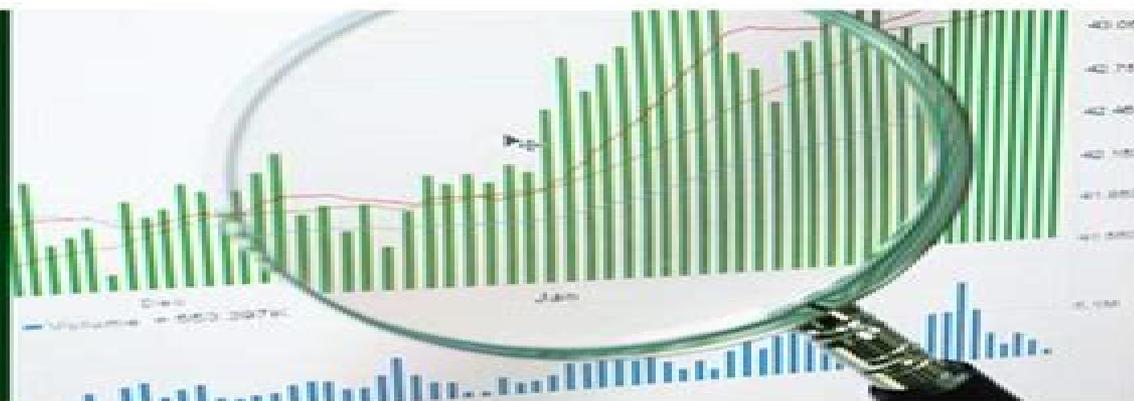


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Best Practices Equity Research Analysts

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Securities Research Jeremy Bolland, 2010-12-01 The book highlights the major risks that securities analysts and other securities professionals face The various laws rules and regulations that securities analysts are subject to are broadly split into three categories research specific rules and regulations market wide laws and society wide laws and customs The risks that arise out of these various levels of rules and regulations insofar as research analysts and other securities professionals are concerned include conflicts of interest fair distribution front running of research insider trading spreading of rumours not highlighting investment risks including corporate governance issues as well as defamation and copyright issues We see that if an analyst puts a company in play a regulator would instantly assume that the analyst is trading on inside information especially if the information turns out to be true or is spreading a rumour especially if it turns out to be false However we also see that there is a third option that the analyst might just have come to his or her conclusion through some good research based on verifiable facts and reasonable assumptions Definitions of research from around the world are examined After all research is generally defined by its content not by the author s job description As such non Research securities professionals such as brokers and marketers of research as well as investors journalists and even bloggers and twitterers need to understand what constitutes research so that they don t fall into the regulators purview As regards the risks to investment views that analysts need to highlight to their investors the book not only examines economic and financial risks but also examines corporate governance issues such as executive compensation equal treatment of shareholders related party transactions and risk management To demonstrate the risks that analysts securities professionals and investors face the book draws on many cases and examples from around the world including many from the global financial crisis of 2007 2009 From these cases we see how penalties for those involved in the securities markets have become more serious over the years They range from fines to imprisonment and even to execution in some markets To give a light hearted angle many of these cases are accompanied by Alex cartoons Writing Securities Research Jeremy F. Bolland, 2007

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scandals Beginning with Enron in 2001 scandals brought about the demise of prominent financial figures damaged the reputation of premiere firms and destroyed the global accounting giant Arthur Andersen Central to this crisis was the exploitation of conflicts of interest Research analysts at investment banks were found to be distorting information at the behest of underwriting departments eager to promote new issues Auditors appeared to sanction misleading accounting in order to gain business for the consulting side of their firms Policy response in the United States was quick Large fines were levied and regulators compelled the separation of financial activity by function constraining financial conglomerates

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