



jack

STRAIGHT FROM THE GUT

JACK WELCH

WITH JOHN A. BYRNE

Jack Straight From The Gut Welch

Sebastian Brünink



Jack Straight From The Gut Welch:

Jack Jack Welch, John A. Byrne, 2003-10-01 The most widely respected CEO in America looks back on his brilliant career at General Electric and reveals his personal business philosophy and unique managerial style Nearly 20 years ago former General Electric CEO Reg Jones walked into Jack Welch's office and wrapped him in a bear hug Congratulations Mr Chairman said Reg It was a defining moment for American business So begins the story of a self made man and a self described rebel who thrived in one of the most volatile and economically robust eras in U S history while managing to maintain a unique leadership style In what is the most anticipated book on business management for our time Jack Welch surveys the landscape of his career running one of the world's largest and most successful corporations *Jack* Jack Welch, John A. Byrne, 2003 Jack Welch was perhaps the greatest corporate leader of the 20th century When he first became CEO of General Electric in 1981 the company was worth 12 billion Twenty years later it is worth a total of 280 billion But Welch was more than just the leader of the most successful business in the world He revolutionised GE's entire corporate culture with his distinctive highly personal management style the individual appreciation of each of his 500 managers the commitment to an informal but driven work style and the encouragement of candour were all part of the Welch approach Following John Harvey Jones's *Making it Happen* and *Troubleshooter* Jack has already become the businessman's bible for the 21st century an inspiration for a new generation of corporate players **Summary: Jack: Straight from the Gut**

BusinessNews Publishing, 2013-02-15 The must read summary of Jack Welch and John Byrne's book *Jack Straight from the Gut: The Autobiography* This complete summary of the ideas from Jack Welch and John Byrne's book *Jack* shows that Jack Welch joined General Electric in 1960 From 1981 to 2001 he served as chairman and CEO of the company In his book he takes the reader through his enormously successful career identifying his successes his philosophy for leading a company and how to deal with the roadblocks Welch was always openly ambitious after only four years in the company he lobbied to take on a 10 million budget At 32 he was the company's youngest general manager in that role he became known for encouraging debate and not tolerating protocol When he became CEO he began to build a philosophy that the company had previously been lacking every aspect of the business that wasn't fulfilling its potential must be fixed sold or closed Welch sees this time as him throwing hand grenades trying to blow up traditions that were holding the company back He also put into place a radical HR system that put employees into category A B or C A showed potential leadership B was people who got the job done and C was for procrastinators Added value of this summary Save time Understand key concepts Increase your business knowledge To learn more read *Jack Straight From the Gut* and discover an utterly engrossing insight into a man with vision passion and practical know how **The Financial Crisis in Perspective (Collection)** Mark Zandi, Satyajit Das, John Authers, 2012-05 How the financial crisis really happened and what it really meant 3 books packed with lessons for investors and policymakers These three books offer unsurpassed insight into the causes and implications of the global

financial crisis information every investor and policy maker needs to prepare for an extraordinarily uncertain future In *Financial Shock Updated Edition* renowned economist Mark Zandi provides the most concise lucid account of the economic political and regulatory causes of the collapse plus new insights into the continuing impact of the Obama administration s policies Zandi doesn t just illuminate the roles of mortgage lenders investment bankers speculators regulators and the Fed he offers sensible recommendations for preventing the next collapse In *Extreme Money* best selling author and global finance expert Satyajit Das reveals the spectacular dangerous money games that are generating increasingly massive bubbles of fake growth prosperity and wealth while endangering the jobs possessions and futures of everyone outside finance Das explains how everything from home mortgages to climate change have become fully financialized how voodoo banking keeps generating massive phony profits even now and how a new generation of Masters of the Universe has come to own the world Finally in *The Fearful Rise of Markets* top Financial Times global finance journalist John Authers reveals how the first truly global super bubble was inflated and may now be inflating again He illuminates the multiple roots of repeated financial crises presenting a truly global view that avoids both oversimplification and ideology Most valuable of all Authers offers realistic solutions for decision makers who want to prevent disaster and investors who want to survive it From world renowned leaders and experts including Dr Mark Zandi Satyajit Das and John Authers

JACK JACK. WELCH, 2001 *Winning (Enhanced Edition)* Jack Welch, Suzy Welch, 2013-03-26 A champion manager of people Jack Welch shares the hard earned wisdom of a storied career in what will become the ultimate business bible With *Winning* Jack Welch delivers a wide ranging in depth no holds barred management guidebook about the tough strategic organizational and personal challenges that face people at every stage of their careers Loaded with candid personal anecdotes hard hitting advice and invaluable dos and don ts Jack explains his theory of business by laying out the four most important principles that form the foundation of his success Chapters include How to Get Promoted How to Think about Strategy How to Write a Budget that Works How to Work for a Jerk How Find Work Life Balance and How Start Something New Enlivened by quotes from business leaders that Welch interviewed especially for the book it s a tour de force that reflects Welch s mastery of execution excellence and leadership

Extreme Money Satyajit Das, 2011-08-04 The human race created money and finance then our inventions recreated us In *Extreme Money* best selling author and global finance expert Satyajit Das tells how this happened and what it means Das reveals the spectacular dangerous money games that are generating increasingly massive bubbles of fake growth prosperity and wealth while endangering the jobs possessions and futures of virtually everyone outside finance virtually in a category of its own part history part book of financial quotations part cautionary tale part textbook It contains some of the clearest charts about risk transfer you will find anywhere Others have laid out the dire consequences of financialisation the conversion of everything into monetary form in Das s phrase but few have done it with a wider or more entertaining range of references *Extreme Money* does reach an important if worrying conclusion financialisation may be too deep rooted to be torn out As Das

puts it characteristically borrowing a line from a movie Inception the hardest virus to kill is an idea Andrew Hill Eclectic Guide to the Excesses of the Crisis Financial Times August 17 2011 Extreme Money named to the longlist for the 2011 FT and Goldman Sachs Business Book of the Year award **Jack** Jack Welch,2002 **Power Failure** William D. Cohan,2022-11-15 NEW YORK TIMES BESTSELLER The New Yorker Best Books of 2022 Financial Times Best Books of 2022 The Economist Best Books of 2022 The dramatic rise and unimaginable fall of America s most iconic corporation by New York Times bestselling author and pre eminent financial journalist William D Cohan No company embodied American ingenuity innovation and industrial power more spectacularly and more consistently than the General Electric Company GE once developed and manufactured many of the inventions we take for granted today nearly everything from the lightbulb to the jet engine GE also built a cult of financial and leadership success envied across the globe and became the world s most valuable and most admired company But even at the height of its prestige and influence cracks were forming in its formidable foundation In a masterful re appraisal of a company that once claimed to bring good things to life pre eminent financial journalist William D Cohan argues that the incredible story of GE s rise and fall is not only a paragon but also a prism through which we can better understand American capitalism Beginning with its founding innovations and exponential growth through acquisitions and mergers Cohan plumbs the depths of GE s storied management culture its pioneering doctrine of shareholder value and its seemingly hidden blind spots to reveal that GE wasn t immune from the hubris and avoidable mistakes suffered by many other corporations In Power Failure Cohan punctures the myth of GE exploring in a rich narrative how a once great company wound up broken and in tatters a cautionary tale for the ages **Jack** Jack Welch,John A. Byrne,2001 Jack Welch is perhaps the greatest corporate leader of the 20th century When he first became CEO of General Electric in 1981 the company was worth 12 billion Twenty years later it is worth a total of 280 billion But Welch is more than just the leader of the most successful business in the world He has revolutionised GE s entire corporate culture with his distinctive highly personal management style the individual appreciation of each of his 500 managers the commitment to an informal but driven work style and the encouragement of candour are all part of the Welch approach Following John Harvey Jones s MAKING IT HAPPEN and TROUBLESHOOTER JACK is set to become the businessman s bible for the 21st century an inspiration for a new generation of corporate players *The Secret to GE's Success* William E. Rothschild,2007 Publisher Description *MBA Jungle* ,2001 **Jack** Jack Welch (1935-, author),2003 **Training and Development Yearbook 2002** Carolyn Nilson, PH.D PhD, Ed.D,Nilson,2002 The Yearbook features the best full length articles from leading publications plus abstracts of hundreds of other articles *The 7 Triggers to Yes: The New Science Behind Influencing People's Decisions* Russell H. Granger,2008-01-07 Introducing 7 scientifically proven ways to masterfully apply the skill of persuasion and get the results you want Everybody knows that the best way to persuade people to reach the Yes response is by using logic and reason right Wrong According to the latest research in neuroscience most people respond to emotional

cues rather than rational ones Instead of using facts and figures to persuade you should be tapping into the brain s internal triggers for making decisions With the new technology of realtime brain imaging scientists have been able to pinpoint seven of these emotional triggers Activating one or more of the other person s triggers will make you a master persuader in every aspect of your life You ll learn how to motivate a Yes response from clients coworkers employees and entire organizations Just say YES to success 7 Triggers to Yes is a great book It s not the same old information repackaged It contains information you can apply not only to your job but also in your everyday life so you will forge constructive relationships become a better leader and create organizational change all of which will lead to a more powerful influential and successful life From the review by Melissa F Thompson project manager instructional designer in Training Magazine **Dental Economics** ,2003

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Developing Management Skills: What Great Managers Know and Do Timothy Baldwin, William Bommer, Robert Rubin, 2007-03-12 Management Skills by Baldwin Bommer Rubin distinguishes itself by exclusively focusing on teaching relevant skills its learner centered writing and its evidence based foundation This text s problem based approach draws students in with several fundamental and specific questions or challenges in the Manage What feature opening every chapter The learner centered writing style and the focus on the actual skills that matter to career success as well as the chapter ending Tool Kits make this text a keeper

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