



Solution matrix to meet customer requirement

The following slide depicts decision matrix for determining the best option to suit a customer's needs. The matrix includes criteria, weight, rating and score.

Decision model		Solution alternatives					
		Professional		Small engine		Manual	
Criteria	Weight	Rating	Score	Rating	Score	Rating	Manual
Success probability	13	3	39	4	52	4	52
Maintenance	12	4	48	3	36	4	48
ownership	12	5	60	3	36	3	36
Add text here	12	xx	xx	xx	xx	xx	xx
Backup strategy	8	4	32	3	24	3	24
Initial investment	8	3	24	4	32	4	32
On-going expenses	8	4	32	4	32	3	24
Add text here	8	xx	xx	xx	xx	xx	xx
Add text here	8	xx	xx	xx	xx	xx	xx
Add text here	8	xx	xx	xx	xx	xx	xx
Well location	3	xx	xx	xx	xx	xx	xx
Total	100	33	336	31	312	31	318

Solution Matrix Business Case

Robert L. Flood



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Developing a Business Case Harvard Business Review, 2010-12-02 How do you decide on the best course of action for your company to take advantage of new opportunities By building a business case This book provides a framework for building a business case You ll learn how to Clearly define the opportunity you ll want to address in your business case Identify and analyze a range of alternatives Recommend one option and assess its risks Create a high level implementation plan for your proposed alternative Communicate your case to key stakeholders , **The Business Case Guide** Marty J. Schmidt, 2002 **Economic And Business Analysis: Quantitative Methods Using Spreadsheets** Frank S T Hsiao, 2011-04-18 This textbook introduces the computer skills necessary for modern day undergraduate and graduate students to succeed in economic and business analysis This self contained book features innovative applications of Excel commands equations formulas and graphics In addition the exposition of the basic concepts models and interpretations are presented intuitively and graphically without compromising the rigor of analysis The book contains numerous engaging and innovative examples and problem sets Practical applications are also highlighted including the introduction and discussion of key concepts They show how Excel can be used to solve theoretical and practical problems This book will be of interest to students instructors and researchers who wish to find out more about the applications of Excel in economics and business The Instructor s manual is available upon request for all instructors who adopt this book as a course text Please send your request to sales wspc com **Business Continuity** Martin Wieczorek, Uwe Naujoks, Bob Bartlett, 2012-12-06 Risk Management and Business Continuity are essential for the competitive capacity of any international corporation The temporary unavailability of technology and services can endanger the existence of any company It is crucial to develop an international strategy to deal with these problems This book provides theoretical analysis and practical solutions on these topics **Corporate Portals** Heidi Collins, 2001 The executive director of architect services at InfoImage gives readers an inside look at enterprise portals the new technology that gives employees one stop access to all their company s information resources *Developing a Business Case for Renewable Energy at Airports* Stephen B. Barrett, Philip M. DeVita, Julie E. Kenfield, Bradley T. Jacobsen, David Y. Bannard, 2016 This report is a guidebook to help airports understand renewable energy opportunities The report includes instructions and tools to evaluate proposed renewable energy projects and their alternatives so that an informed decision that maximizes financial self sustainability environmental and social benefits can be reached The report lays out what a business case is why renewable energy is important and what a business case for renewable energy looks like It describes the importance of identifying the project objective and understanding how renewable energy might fit into an airport s vision A decision making matrix is included that contains criteria used to evaluate a renewable energy project with a system for weighting each factor based on an airport s particular objectives The

report presents a business case in the context of an airport's typical master planning and capital improvement planning processes including engagement of key stakeholders The report provides a model business case that evaluates a solar photovoltaic facility a fossil fuel generator and a fuel cell as options for providing on site electricity generation to improve an airport's energy stability and resiliency It also includes examples of renewable energy business cases from both aviation and non aviation organizations to highlight lessons learned A sample request for proposals and a sample power purchase agreement are provided for project implementation A CD ROM CRP CD 177 provides supplemental information

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