

# Software Project Proposal

[Service Providing Company's Name]  
[Name of Service Provider Representative]  
[Work Address]

[Client Company's Name]  
[Name of Client Representative]  
[Work Address]

March 19, 2019

Dear [Name of Client Representative],

We would like to thank you for meeting with us and sharing your software project requirements for [Client Company's Name]. We have put together a Software project proposal for your approval. Please feel free to ask any questions.

## **Introduction**

[Service Providing Company's Name] is an IT company which develops Software projects. We have been providing software solutions for the past [Number] years to multiple business sectors. Our company is based in the USA, but our services are provided worldwide. Our approach is to capture our client's business requirements and develop various customized software to meet their business needs.

## **Proposal for [Client Company's Name]**

### **Overview**

Today, every business in the world needs a dedicated software to run operations successfully and increase productivity. Data plays a major role in any organization. Our company ensures our customer for reliability and data security. With a fast growing business, it becomes extremely challenging to maintain the records of sales, inventory and taxes, manually. The software provides an automated system which works on a real time basis for companies. For any business, software is now a prerequisite to performing day-to-day tasks.

### **Scope**

[Client's Business] is undoubtedly one of the most overwhelming businesses which involves a lot of processes that if done correctly, would ensure the smooth and profitable running of the business. We provide software solutions to help the owners, through automated tools, to run the business smoothly. This lessens the burden of the management and provides better sales and good customer service.

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**Xiang Xie**



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**Better Software Project Management** Marsha D. Lewin, 2001-11-28 A complete guide to piloting a software project to success on time and within budget This book provides novice software project managers software developers and anyone delivering reusable software with strategies for mastering the basics of directing a software project Well known management consultant Marsha Lewin uses a been there done that approach designed to solve on the job problems quickly and efficiently Learn how to get a project in motion immediately in the first chapter s quick start tutorial This comprehensive overview outlines the ins and outs of software project management including the expectations for a project manager defining the project satisfying critical needs and leading and monitoring your team These aspects of managing small to medium sized project types are detailed in the same lively colloquial style that demystifies the complexities of the discipline The author equips you with the tools to concurrently satisfy the triple constraints of schedule budget and quality within the context of risk management and highlights potential pitfalls and their solutions to assure repeated success To help you get under way and stay ahead supplemental ready to use forms formats and checklists are included along with information on Use of resources including people and budget the quality of software developed and the costs and risks Political and technical issues affecting project success Risk management methodology Shaping yourself as a leader Software development methodologies from traditional life cycle to prototyping and how they relate to software project management Testing and its role in project management Dozens of real world examples and diagrams together with a comprehensive bibliography and glossary render Better Software Project Management a crucial resource for anyone responsible for keeping software projects within budget and on schedule

On Time, Within Budget Edwin M. Bennatan, 1992 How to save time by reusing software components *The Complete Software Project Manager* Anna P. Murray, 2016-01-25 Your answer to the software project management gap The Complete Software Project Manager From Planning to Launch and Beyond addresses an interesting problem experienced by today s project managers they are often leading software projects but have no background in technology To close this gap in experience and help you improve your software project management skills this essential text covers key topics including how to understand software development and why it is so difficult how to plan a project choose technology platforms and develop project specifications how to staff a project how to develop a budget test software development progress and troubleshoot problems and what to do when it all goes wrong Real life examples hints and management tools help you apply these new ideas and lists of red flags danger

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projects fail in terms of either not being completed or completed but not used by the client due to its unsuitability. One of the major contributing factors to this alarming situation is that the project was not planned comprehensively enough. While it is not possible to foresee every misfortune that might possibly befall a project, there are nonetheless a well-defined set of actions and attributes which, if employed in the planning stage, can result in all foreseeable matters being addressed. This how-to guide is an easy-to-use checklist as defined by IEEE 1058 and a template to achieve this end. It embodies the principle of failing to plan is planning to fail. In the same way as a systematic and comprehensive Statement of User Requirements can capture a more complete set of requirements, a project plan as provided by this how-to guide allows the project manager to make sure he/she has considered all relevant matters in the planning stage, allowing them to avoid as far as possible unpleasant surprises later.

*Software Project Management* Robert Bruce Kelsey, 2006-03-01. *Software Project Management Measures for Improving Performance* focuses on more than the mechanics of project execution. By showing the reader how to identify and solve real-world problems that put schedule, cost, and quality at risk, this guide gets to the heart of improving project control and performance. Identify measurement needs and goals. Determine what measures to use to maximize the value of data. Interpret data and report the results. Diagnose quality and productivity issues. Use metrics data to solve real problems. This is a must-read for project managers and engineering managers working in organizations where deadlines are tight, the workload is daunting, and daily crises are the rule rather than the exception. The text provides simple run-rate data through progressively advanced measures, as well as examples that show you how to combine measures to solve complex problems. Exercises that guide you through best practices for metric program development and implementation. From beginning to end. *Software Project Management Measures for Improving Performance* guides you to improved project performance long before you turn the last page.

**The Software Project Manager's Handbook** Dwayne Phillips, 2004-07-01. Software project managers and their team members work individually towards a common goal. This book guides both, emphasizing basic principles that work at work. Software at work should be pleasant and productive, not just one or the other. This book emphasizes software project management at work. The author's unique approach concentrates on the concept that success on software projects has more to do with how people think individually and in groups than with programming. He summarizes past successful projects and why others failed. Visibility and communication are more important than SQL and C. The book discusses the technical and people aspects of software and how they relate to one another. The first part of the text discusses four themes: 1. people, process, product; 2. visibility; 3. configuration management; and 4. IEEE Standards. These themes stress thinking organization using what others have built and people. The second part describes the software management principles of process planning and risk management. Part three discusses software engineering principles, the technical aspects of software projects. The fourth part examines software practices, giving practical meaning to the individual topics covered in the preceding chapters. The final part of this book continues these practical

aspects by illustrating a sample project through seven distinctive documents      *Documenting the Software Development Process* Steve J. Ayer, Frank S. Patrinostro, 1992 A structured approach to systems development that views the creation of documentation as a combined effort of systems planners analysts programmers and technical writers Includes alternatives for each of the documents presented and a chapter on integrating a systems development methodology with CASE Annotation copyrighted by Book News Inc Portland OR      **Software Project Survival Guide** Steve McConnell, 1998 Steve McConnell draws on solid research and a career's worth of hard won experience to map the surest path to your goal what he calls one specific approach to software development that works pretty well most of the time for most projects Nineteen chapters in four sections cover the concepts and strategies you need for mastering the development process including planning design management quality assurance testing and archiving For newcomers and seasoned project managers alike *Software Project Survival Guide* draws on a vast store of techniques to create an elegantly simplified and reliable framework for project management success Publisher description      **Software Project Management: A Real-World Guide To Success** Joel Henry, 2004-09      **Managing and Leading Software Projects** Richard E. Fairley, 2009-02-11 The book is organized around basic principles of software project management planning and estimating measuring and controlling leading and communicating and managing risk Introduces software development methods from traditional hacking requirements to code and waterfall to iterative incremental build evolutionary agile and spiral Illustrates and emphasizes tailoring the development process to each project with a foundation in the fundamentals that are true for all development methods Topics such as the WBS estimation schedule networks organizing the project team and performance reporting are integrated rather than being relegated to appendices Each chapter in the book includes an appendix that covers the relevant topics from CMMI DEV v1.2 IEEE ISO Standards 12207 IEEE Standard 1058 and the PMI Body of Knowledge

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