

How to Do a SWOT Analysis

Internal

Strengths

- What do we do well?
- What have our customers or partners told us they like about us?
- In what areas do we outpace our competitors?
- What's unique about our business, products, or services?
- What assets do we own (Intellectual property, proprietary technology, capitol)?

Weaknesses

- What can we improve?
- What are our customers or partners dissatisfied with?
- Where do we fall behind our competitors?
- Where are we lacking in knowledge or resources?

External

Opportunities

- What emerging trends can we take advantage of?
- Which of our strengths might be valuable to potential partners?
- What adjacent markets might we tap into?
- Are there geographic locations with less competition?

Threats

- What is our competition doing?
- How could our weaknesses leave us vulnerable?
- What market trends are we unprepared for?
- What economic or political issues could impact our business?

Positive

Negative

Swot Analysis Management Ebooks

Terry C. Jones



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The SWOT Analysis 50minutes,2015-08-17 Develop strengths to decrease the weaknesses of your business This book is a practical and accessible guide to understanding and implementing the SWOT analysis providing you with the essential information and saving time In 50 minutes you will be able to Determine the strengths weaknesses opportunities and threats of your business Distinguish the factors that affect the internal functioning and external environment of your business Develop a coherent strategy ABOUT 50MINUTES COM Management Marketing 50MINUTES COM provides the tools to quickly understand the main theories and concepts that shape the economic world of today Our publications are easy to use and they will save you time They provide elements of theory and case studies making them excellent guides to understand key concepts in just a few minutes In fact they are the starting point to take action and push your business to the next level

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EBOOK: Information Systems Development AVISON,2006-03-16 EBOOK Information Systems Development

ebook: Managing Operations Across the Supply Chain Swink,2016-09-16 ebook Managing Operations Across the Supply Chain

SWOT Analysis Nadine Pahl,Anne Richter,2009-04 Research Paper undergraduate from the year 2007 in the subject Business economics Marketing Corporate Communication CRM Market Research Social Media grade 1 3

University of Applied Sciences Berlin course Marketing language English abstract Due to strong competition and a continuous market change most companies engage in strategic planning today to become or stay competitive in the long run Strategy is all embracing Strategy has to capture internal and external aspects that means to comprise competencies and market opportunities Strategy has to keep in view the own company the customers and the competitors The challenge is to create customer values and competitive advantages to assure benefits and growth As a result the starting point of every strategic decision demonstrates the recognition and the analysis of the company s current situation containing a high variety of parameters These parameters are generally defined by the company s influence into internal and external parameters However the understanding of the company s situation is only defined in absolute by analysing parameters and its bilateral dependencies Therefore the combination of the company s internal factors and the external environmental circumstances presents the basis for the strategy development and the resulting organisational marketing goals and application of the marketing instruments The SWOT analysis is a strategic planning tool used to evaluate the Strengths Weaknesses Opportunities and Threats of a company It provides information that is helpful in matching the company s resources and capabilities to the competitive environment in which it operates The resulting SWOT matrix contrasts the results of the internal analysis strengths and weakness and the external analysis opportunities and threats to define strategic fields of action That application of a SWOT analysis is therefore instrumental in strategy formulation and selection

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contributions cover every discipline in all fields of social science and discuss many current trends and issues being faced by 21st century society especially in Southeast Asia Topics include literature family culture studies behavior studies psychology and human development religion and values religious coping social issues such as urban poverty and juvenile crisis driving behavior well being of women career women career performance job stress happiness social adjustment quality of life among patients the cosmetics business etc The issues are discussed using scientific quantitative or qualitative methods from different academic viewpoints

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Keller,2014-05-29 This fully revised bestseller integrates Lean methodologies and certification coverage and features bonus videos quizzes and sample files The Six Sigma Handbook Fourth Edition reveals how to realize significant gains in quality productivity and sales in any organization This new edition offers vast improvements to examples and offers videos sample data files for download and online quizzes for all levels of Six Sigma certification The content features further integration of Lean methods and examples healthcare examples risk management and case studies of various deployment and analysis techniques Includes two sample quizzes for Six Sigma certification one for Green Belt candidates and one for Black Belt candidates Links to five videos that walk you through specific processes such as Minitab functions statistical process control and how to read a Pareto chart Clearly defines the management responsibilities and actions necessary for successful deployment Fully incorporates Lean problem solving and statistical techniques within the Six Sigma methodology

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