

Connect - Managerial Accounting Chapter 10

1.

Farrow Co. expects to sell 150,000 units of its product in the next period with the following results.

Sales (150,000 units)	\$ 2,250,000
Costs and expenses	
Direct materials	300,000
Direct labor	600,000
Overhead	150,000
Selling expenses	225,000
Administrative expenses	365,500
Total costs and expenses	1,660,500
Net income	\$ 589,500

The company has an opportunity to sell 15,000 additional units at \$12 per unit. The additional sales would not affect its current expected sales. Direct materials and labor costs per unit would be the same for the additional units as they are for the regular units. However, the additional volume would create the following incremental costs: (1) total overhead would increase by 15% and (2) administrative expenses would increase by \$64,500.

Calculate the combined total net income if the company accepts the offer to sell additional units at the reduced price of \$12 per unit.

	Normal Volume	Additional Volume	Combined Total
Sales	\$2,250,000	\$180,000	\$2,430,000
Costs and expenses:			
Direct materials	300,000	30,000	330,000
Direct labor	600,000	60,000	660,000
Overhead	150,000	22,500	172,500
Selling expenses	225,000		225,000
Administrative expenses	365,500	64,500	450,000
Total costs and expenses	1,660,500	177,000	1,837,500
Incremental income (loss) from new business	\$589,500	\$3,000	\$592,500

Should the company accept or reject the offer?

Managerial Accounting Chapter 10 Profit Planning

Mark Steyvers



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