



Cold Calling:

- An unexpected sales call
- Early in the sales process
- Based on general research
- Potentially very successful



Warm Calling:

- An expected sales call
- Reduces introductions, allowing for a faster sales pitch
- Based on investigative, personalized research
- Very successful

Cold Market Prospecting Scripts

DJ Losen



Cold Market Prospecting Scripts:

Eventually, you will utterly discover a additional experience and triumph by spending more cash. nevertheless when? accomplish you put up with that you require to acquire those every needs past having significantly cash? Why dont you try to acquire something basic in the beginning? Thats something that will guide you to understand even more not far off from the globe, experience, some places, like history, amusement, and a lot more?

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