



Harvard Business Review Case Study

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Modern organizations are facing a great management succession crisis. This is an issue affecting small, medium, and large firms. This case was published some decades ago but the management problems that existed are still fresh in today's companies. After the chief executive of a renowned company in Wickersham died, there was a great problem in choosing the next president to head the firm. It was a family-owned business and so, four family members come up to vie for the vacant position. Each one of them presents different ideologies as to why they are best fit for replacing the mill's leader. Notably, every stakeholder is affected by the death of the company's leader. This is evident from the personal views of the four competitors. Charles's ideology was organizationally based, Alfred focused on the production end, David was on the part of the investor and lastly, Benjamin considered a consumer as the focus area for the business. After the elections, Alfred garnered twenty percent, David ten percent, Charles twenty-two percent, and Benjamin fourth eight percent.

The same voting was conducted after some time and the results showed that Benjamin's ideology of management was gaining popularity because she now got fifty-seven percent. This is a clear indication that service to the consumer comes first for the positive impacts of any business. The case was an event of the early years where a business goal was to focus on the production and later sell to as many customers. It is a moment where a production ideology would have been ruled by great margins. Alfred's idea of manufacturing focused more on the business part where the mills would increase production volumes were he made president.

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Developing a Business Case Harvard Business Review, 2010-12-02 How do you decide on the best course of action for your company to take advantage of new opportunities By building a business case This book provides a framework for building a business case You ll learn how to Clearly define the opportunity you ll want to address in your business case Identify and analyze a range of alternatives Recommend one option and assess its risks Create a high level implementation plan for your proposed alternative Communicate your case to key stakeholders

Factory and Industrial Management John Robertson Dunlap, Arthur Van Vlissingen, John Michael Carmody, 1930 **The Times Index**, 1975 Indexes the Times Sunday times and magazine Times literary supplement Times educational supplement Times educational supplement Scotland and the Times higher education supplement

HBR Guide to Building Your Business Case Raymond Sheen, Amy Gallo, 2015 You ve got a great idea that will increase revenue or productivity but how do you get approval to make it happen By building a business case that clearly shows its value Maybe you struggle to win support for projects because you re not sure what kind of data your stakeholders will trust or naysayers always seem to shoot your ideas down at the last minute Or perhaps you re intimidated by analysis and number crunching so you just take a stab at estimating costs and benefits with little confidence in your accuracy To get any idea off the ground at your company you ll have to make a strong case for it This guide gives you the tools to do that

Executing Innovation Harvard Business Review, 2009-03-02 The Pocket Mentor series offers immediate solutions to the challenges managers face on the job every day Each book in the series is packed with handy tools self tests and real life examples to help you identify strengths and weaknesses and hone critical skills Whether you re at your desk in a meeting or on the road these portable guides enable you to tackle the daily demands of your work with greater speed savvy and effectiveness Ideas are not enough successful innovation requires people to pick up where the creative process leaves off These people must take the creative idea and apply it to a real life problem to design a new product service or process They must construct a carefully articulated vision for the project draw up a feasible financial plan and advocate the project over the whole course of its development and implementation This book teaches you how to execute an innovation from start to finish Develop a vision statement that stands up to evaluation criteria Build a strong business case to the stakeholders who will be affected Manage both explicit and hidden resistance to change Sustain the passion around your idea and keeping its momentum going

Case Studies Harvard Business School, University of Navarra. International Graduate School of Management, Richard Ivey School of Business, 1995 *Keeping Strategy on Track*, 2008 When facing a difficult management challenge wouldn t it be great if you could turn to a panel of experts to help guide you to the right decision Now you can with books from the Judgment Calls series Drawn from the pages of Harvard Business Review these interactive solutions oriented guides allow readers to access the wisdom of leading experts as they tackle familiar and perplexing business situations These engagingly written books will help managers improve problem solving

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Harvard Business School Case Preparation Manual Harvard University. Graduate School of Business Administration,1968

Hoy & Company Harvard University. Harvard Business School,1968

The Future of Work: The Insights You Need from Harvard Business Review Harvard Business Review,Deborah Grayson Riegel,Brian Kropp,Ranjay Gulati,Joseph B. Fuller,2021-08-17

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