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Principles of Marketing

NINETEENTH EDITION

Philip Kotler

Gary Armstrong

Sridhar Balasubramanian



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Arthur James Wells



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Introduction to Business Communication Michael B. Hinner,2005 This series seeks to illuminate highlight and spotlight intercultural communication in the world of business In order to conduct any business relationships need to be established which are primarily reciprocal relationships whether between employer and employee or provider and customer Since business relationships are essentially human relationships they rely on communication Thus an understanding of

fundamental human communication principles serves to explain comprehend and foster business relationships The texts included in this book cover various topics in general and intercultural communication that have direct relevance to the world of business

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