

IBM Case



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International Business Machines Corporation (IBM) manufactures and markets computer hardware, middleware and software and offers infrastructure, hosting and consulting services in areas ranging from mainframe computers to nanotechnology. IBM originated in 1911 and has expanded to become one of the largest global corporations. In 2012 IBM had 435,000 employees worldwide. In 2016 they recorded the largest number of patents by any company for 23 consecutive years.

To maintain market share in a dynamic and rapidly changing industry, more recently IBM has steadily shifted its business mix by exiting [commoditizing](#) markets such as [PCs](#), hard disk drives and DRAMs and focusing on higher-value, more profitable markets. For example, IBM acquired PwC's Consulting business in 2002, SPSS (statistical package) in 2009, Kenexa (a recruiting business) in 2012.

They have diversified their strategy by investing in varying parts of the value chain such as:

1. Cognitive solutions: to see and analyse massive amounts of data that have been previously invisible to computers and enterprises;
2. Cloud Platform: to be at the heart of the digital revolution; and
3. Industry focus: to offer industry-specific analytic solutions (i.e. health, retail, banking, telecommunications, insurance and others).

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Decoding **Case Study Ibm Global Services Cisco**: Revealing the Captivating Potential of Verbal Expression

In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its ability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Case Study Ibm Global Services Cisco**," a mesmerizing literary creation penned by a celebrated wordsmith, readers set about an enlightening odyssey, unraveling the intricate significance of language and its enduring impact on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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