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consumer behaviour and motivation including well being gender social class and more and concludes with practitioner perspectives on the challenges and opportunities that come with understanding customers Readers will gain insight into how drives that are constantly in flux relate to other aspects of human cognition and behavior allowing them to reach customers successfully and to meet their needs With contributions from leading scholars including Sidney Levy and Jagdish Sheth this volume sets the standard as the most comprehensive cutting edge resource on the subject of consumer behavior Students of consumer behaviour and marketing will find this a useful exploration of a fast moving field fundamental to the welfare of companies government non profits and consumers It will also benefit new and established academic researchers as well as practitioners who want to stay on top of current knowledge Consumer Behavior (10th Edition) [Paperb , **Consumer Behavior: Buying, Having, and Being** Michael R. Solomon,2015 Solomon goes beyond the discussion of why people buy things and explores how products services and consumption activities contribute to shape people s social experiences This program will provide a better teaching and learning experience for you and your students

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