

**THE COMPLETE
IDIOT'S
GUIDE TO**

"Keith Rosen has brought together, in one book, the very best techniques for getting more and better appointments ever written in the field of sales."

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Advances of Selling Strategies

Cold Calling



Expert advice for overcoming fear, building confidence, and finding your sales voice

Keith Rosen, MCC

The Complete Idiot S To Cold Calling

John Hoover



The Complete Idiot S To Cold Calling:

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