

# 1

## TEN PRINCIPLES OF ECONOMICS

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### **WHAT'S NEW IN THE NINTH EDITION:**

There are no major changes to this chapter.

### **LEARNING OBJECTIVES:**

**By the end of this chapter, students should understand:**

- Explain how scarcity influences decisions.
- Explain how individuals evaluate opportunity costs to make decisions.
- Explain how marginal analysis influences decision making.
- Apply basic, economic principles of individual decision making that determine how an economy generally works.
- Explain how the terms of trade can lead to gains.
- Given a scenario, identify the distribution system being used.

### **CONTEXT AND PURPOSE:**

Chapter 1 is the first chapter in a three-chapter section that serves as the introduction to the text. Chapter 1 introduces ten fundamental principles on which the study of economics is based. In a broad sense, the rest of the text is an elaboration on these ten principles. Chapter 2 will develop how economists approach problems while Chapter 3 will explain how individuals and countries gain from trade.

The purpose of Chapter 1 is to lay out ten economic principles that will serve as building blocks for the rest of the text. The ten principles can be grouped into three categories: how people make decisions, how people interact, and how the economy works as a whole. Throughout the text, references will be made repeatedly to these ten principles.

# Principles Of Economics Mankiw 4th Edition Notes

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