

FSBO SCRIPT

1. Hi, I'm calling about the house for sale. Are you the owner? (Yes.) Great!
2. This is _____ with _____. I work with a lot of buyers and sellers in your area...and I was wondering...how can I help you? () Great!
3. Let me ask ---how much time will you take--- before you will consider---hiring a strong agent for the job of selling your house? () Excellent!
4. By the way, my name is _____ what is your name? () Hi, _____
5. So _____, when you sell this house...where are you going next? () That's exciting!
6. How soon do you need to be there? () Excellent!
7. Why did you decide to make the move...? () Terrific!Ouch!
8. How would you rate your motivation to---sell your house---high, medium, or low? () Good for you!
9. How are you marketing your house? (Internet and Sign) That's great!
10. How did determine your price? () Fantastic!
11. Did you leave any room in your price for negotiating with a buyer? (Within reason.) Terrific!
12. Why did you decide to market the house yourself... rather than hire a professional agent? (Save the commission.) That makes sense!
13. If you were to ---hire an agent... who would you use? (None in mind.) Fantastic!
14. (If they have someone) How did you choose that agent? ()
15. If you were to---hire an agent---what would you expect from them? () That's great!
16. Have you heard about the strategies I use to sell homes? () Really!
17. _____, if I could help you get to _____ (motivation) ---and net you the money you want to make out of your house... would you consider interviewing me now? () Perfect!
18. When would be the best time for us to get together---_____ or _____ at 3:00? Excellent!

Fsbo Script Kevin Ward

ML Morrison



Fsbo Script Kevin Ward:
The Hollywood Reporter ,1961

The book delves into Fsbo Script Kevin Ward. Fsbo Script Kevin Ward is an essential topic that needs to be grasped by everyone, ranging from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Fsbo Script Kevin Ward, encompassing both the fundamentals and more intricate discussions.

1. The book is structured into several chapters, namely:
 - Chapter 1: Introduction to Fsbo Script Kevin Ward
 - Chapter 2: Essential Elements of Fsbo Script Kevin Ward
 - Chapter 3: Fsbo Script Kevin Ward in Everyday Life
 - Chapter 4: Fsbo Script Kevin Ward in Specific Contexts
 - Chapter 5: Conclusion
2. In chapter 1, the author will provide an overview of Fsbo Script Kevin Ward. The first chapter will explore what Fsbo Script Kevin Ward is, why Fsbo Script Kevin Ward is vital, and how to effectively learn about Fsbo Script Kevin Ward.
3. In chapter 2, the author will delve into the foundational concepts of Fsbo Script Kevin Ward. The second chapter will elucidate the essential principles that must be understood to grasp Fsbo Script Kevin Ward in its entirety.
4. In chapter 3, the author will examine the practical applications of Fsbo Script Kevin Ward in daily life. This chapter will showcase real-world examples of how Fsbo Script Kevin Ward can be effectively utilized in everyday scenarios.
5. In chapter 4, this book will scrutinize the relevance of Fsbo Script Kevin Ward in specific contexts. This chapter will explore how Fsbo Script Kevin Ward is applied in specialized fields, such as education, business, and technology.
6. In chapter 5, this book will draw a conclusion about Fsbo Script Kevin Ward. This chapter will summarize the key points that have been discussed throughout the book.

This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Fsbo Script Kevin Ward.

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