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and delivers guidance in creating a hierarchy that allows for greater leverage of all income producing activities *Property Management For Dummies* Griswold, 2001-04-15 You'll need to wear many hats in the business of property management: advertiser, promoter, in seeking tenants, host in showing your property, handyman in keeping up with and arranging repairs, bookkeeper in maintaining records, and even counselor in dealing with tenants and their problems. But *Property Management For Dummies* will help you maintain your sense of humor and your sanity as you deal with these challenges and more. You may become an unintentional property owner: someone who inherited a house from a relative and didn't want it to sit idle, or someone who transferred to a job in another city and decided to rent your home rather than sell it, or you may have entered the world of property ownership intentionally. Either way, real estate offers one of the best opportunities to develop a steady stream of residual income. *Property Management For Dummies* is organized by specific topic areas so you can easily and quickly scan a topic that interests you or you can troubleshoot the source of your latest major headache. You'll discover how to evaluate your skills and personality to see whether you have what it takes to be a landlord. Keep your units occupied with paying tenants who don't destroy your property. Move in your new tenants and move them out and everything in between. Assemble the right team of professionals to help you, from employees to contractors. Insure your property and understand the taxes that go with it. Look for additional sources of income beyond rent, including the opportunities and pitfalls of lease options. While many of life's lessons can be uncovered by trial and error, property management shouldn't be one of them: the mistakes are too costly and the legal ramifications too severe. In this book, you'll find proven strategies to make rental property ownership and management not only profitable but pleasant as well. **House Selling For Dummies** Eric Tyson, Ray Brown, 2002-03-29 If you're like most people, your biggest investment is your house. Sell your house wisely and you not only save loads of time but you also pocket thousands, if not tens of thousands of dollars more than you would otherwise. Making a big mistake in the sale of your house, on the other hand, can easily cost you additional weeks, perhaps even months of work and headache, as well as half a year's worth or more of your take-home income. If you want to sell your house and don't know where to start, *House Selling for Dummies*, Second Edition, can show you the way. If you've researched this topic and would like to discover more about certain aspects of selling your home, then look no further. *House Selling for Dummies*, Second Edition, is a user-friendly, holistic book totally oriented to your needs as a seller. This friendly guide cuts through confusing real estate lingo and explains in plain English how to make the best possible decisions for your situation, whether that decision means staying in your current home rather than selling or if it means selling through a good local real estate agent. This updated edition can help you avoid making mistakes in your selling decisions and will ensure that you sell your home in the best way possible. This down-to-earth guide shows you how to research your options and the personal finance ramifications of your decision to sell or not to sell. Decide whether you should sell your house yourself or bring in an agent. Find the right team of real estate professionals to work with. Prepare your house before you put it on the market. Determine

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Success Magazine ,1905 *Negotiating For Dummies* Michael C. Donaldson, Mimi Donaldson, 1996-07-22 Tips and techniques for refining your listening selling and negotiating skills to help you get what you want

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