

Eighth Edition

Judgment in Managerial Decision Making

Max H. Bazerman & Don A. Moore



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Richard Bailey



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(Dr) Lalith Kumar Dharavath,2025-11-08 *The Managerial Decision-making Process* E. Frank Harrison,1999 Rather than present decision making strictly as a quantitative science this text views it as a multidimensional process involving values psychology sociology social psychology and politics Using a process model a focus on the process of a decision rather than the outcome the book presents a variety of perspectives useful for making and evaluating decisions in all kinds of organizations Judgment in Managerial Decision Making, Eighth Edition Wiley E-Text Reg Card Max H. Bazerman,Don A. Moore,2013-01-23 **What's Your Zip Code Story?** CJ Gross,2022-05-20 Shedding light on class division this book offers solutions to class bias in the workplace by analyzing real experiences social norms education wealth and more The renewed focus on class race and equality in the workplace and beyond is making an indelible mark on society This clarion call for change is sweeping inequality from every corner of the nation including law enforcement schools and businesses And within the past five years diversity and inclusion as well as unconscious bias have been the main drivers of organizational training politics and community engagement What s Your Zip Code Story helps clarify the intersection of class bias and racial disparity in the workplace and arms organizations with the knowledge to not only have productive discussions but also adopt effective solutions Gross instructs class migrants whether college students recent graduates or overlooked employees on how to climb the career lattice and transform themselves from undervalued employees to respected leaders The book tackles challenges that class migrants encounter when navigating the workplace and provides operative practices that can be utilized to hone new professional skills and drive positive change in workplace culture It is a powerful tool that will inspire marginalized employees who are hungry for personal and professional growth as well as give insight to business leaders seeking a new way to engage their teams Through the lived experiences of the author and research based strategies readers will find insights on how to increase workplace engagement and business performance **Decision Leadership** Don A. Moore,2022-04-19 A fresh research driven playbook for how successful leaders can maximize the potential of others When we think of leaders we often imagine lone inspirational figures lauded for their behaviors attributes and personal decisions and leadership books often reinforce that view However this approach ignores a leader s mission to empower others Applying decades of behavioral science research Don A Moore and Max H Bazerman offer a passionate corrective to this view casting today s organizations as decision factories in which effective leaders are decision architects enabling those around them to make wise ethical choices consistent with their own interests and the organization s highest values As a result a leader s impact grows because it ripples out instead of relying on one individual to play the part of heroic figure Filled with real life stories and examples of the structures incentives and systems that successful leaders have used this playbook equips each of us to facilitate wise decisions *Negotiation, Decision Making and Conflict Management* Max H. Bazerman,2005 This authoritative and comprehensive collection presents outstanding research on negotiation and conflict resolution that views negotiation as a multi party decision making process Negotiation and conflict resolution are conceptualised as a decision

making activity where the individual perceptions of each party and the interactive dynamics of multiple parties are critical elements

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