

Foreword by Dr. Phil McGraw

#1 New York Times bestselling author and host of the Dr. Phil show

# Powerful Phrases *for* Successful Interviews

*OVER 400 READY-TO-USE WORDS AND PHRASES  
THAT WILL GET YOU THE JOB YOU WANT*

TONY BESHARA

# Powerful Phrases For Successful Interviews

**Marco Casella**



## **Powerful Phrases For Successful Interviews:**

*Powerful Phrases for Successful Interviews* Tony Beshara, Phil McGraw, 2014-02-13 The job market is full of qualified applicants which means the next position you apply for will be filled by the candidate who gives the right answers How confident are you that your responses are distinguishing you from the competition When it s time to choose between a candidate who is perfect on paper and one who is persuasive in person there s no contest After all almost every applicant who makes it to the interview process looks fabulous on a r sum So employers have to make gut level evaluations based on the candidates answers to the interview questions Hiring expert Tony Beshara knows the words that trigger yes in the minds of employers and in this book he arms candidates with hundreds of ready to use responses to even the toughest interview questions Covering entry level to executive positions and encompassing all industries *Powerful Phrases for Successful Interviews* propels job seekers through every stage of the process Beshara will show you the power phrases to Get your foot in the door Clearly communicate your skills strengths and experience Make a great impression at the crucial opening and close Score high on the likability factor Dispel lingering concerns about work history Give follow up emails real impact Negotiate a strong job offer *Powerful Phrases for Successful Interviews* provides candidates with hundreds of ready to use responses to even the toughest interview questions giving professionals the right words to make the difference every time

*Powerful Phrases for Successful Interviews* Tony Beshara, Phil McGraw, 2014 The job market is awash with qualified applicants Yet employers rarely select based solely on merit Instead most hiring decisions are gut level evaluations made in the first few minutes of an interview What people say determines who lands a job and who does not Hiring expert Tony Beshara knows the words that trigger yes in the minds of employers and in his handy new book he arms candidates with hundreds of ready to use responses to even the toughest interview questions Covering entry level to executive positions and encompassing all industries this quick reference guide propels job seekers through every stage of the process Readers learn power phrases to Get their foot in the door Clearly communicate their skills strengths and experience and why they would be a perfect fit Make a great impression at the crucial opening and close Score high on the likability factor Dispel lingering concerns about work history Give follow up emails real impact Negotiate a strong job offer And more After all when it s time to choose between a candidate who is perfect on paper and one who is persuasive in person there s no contest *Powerful Phrases for Successful Interviews* gives you the right words to make the difference every time

Winning Interviews for \$100,000+ Jobs Wendy S. Enelow, 1999 Individuals making 100 000 a year must interview differently from those who make under 100 000 a year They need to show employers a smoothly refined combination of presentation and negotiation skills

CLU Journal American Society of Chartered Life Underwriters, 1982      **Journal of the American Society of CLU & ChFC.** ,1982      **The Underwriters Review** ,1961      Successful Salesmanship Paul Wesley Ivey, Walter Julius Horvath, 1961      **The National Underwriter** ,1922      **The Weekly Underwriter** Alasco Delancey Brigham, Henry Rogers

Hayden,1981-07    Scholastic Editor ,1909    The Insurance Salesman ,1960    *Telephony* ,1912    **Music & Drama**  
,1882    Field Notes ,1963    *Outlook* Alfred Emanuel Smith,Francis Walton,1871    *Geyer's Stationer* ,1909    **Etude**  
**Music Magazine** Theodore Presser,1891 Includes music    **The Power Laundry ...** ,1933    *The Christian Union* ,1871  
**National Republican** ,1927

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