

## Project Goals

Begin your proposal with a few key goals, which you'll define based on technical research and getting to know your client and their needs.

## Executive Summary

In a few sentences, lay out the broad strokes of your plan using jargon-free language.

## Research & Analytics

Based on your research, website audit, and knowledge of the potential client, provide a few key insights.

## Opportunities & Trade-offs

What specific areas can you help your client achieve significant results? Be crystal clear about the scope of your proposal, both in terms of what is included and what isn't.

## Expectations & Deliverables

In clear, plain language, lay out what you'll need from your client to achieve results, and what they can expect from you.

## Timeline

Because SEO isn't a one-and-done proposition, include your recommendations for both the short- and long-term.

## Budget

Be as granular as possible to build transparency.

## Call to Action (CTA)

What is the clear, simple next step your client needs to take to sign a contract with you?

# Seo Proposal Benedict

**JG Myers**



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