

Why do Businesses Need Accounts Receivable Management?

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Working Capital Management

Risk Mitigation

Financial Planning

Customer Relationship

Collection Efficiency

Credit Control

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Accounts Receivable Management Best Practices

Earl S. Landesman



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About the Editor Michael J Stahl Ph D is Director of the Physician Executive MBA Program and Distinguished Professor of Management in the College of Business at the University of Tennessee Knoxville Dr Stahl

received his B S in Electrical Engineering from the State University of NY at Buffalo and his Ph D in Management from Rensselaer Polytechnic Institute From 1982 1989 Stahl was Head of the Management Department at Clemson University He was Associate Dean in the College of Business at the University of Tennessee from 1989 1997 Dr Stahl has published over 50 journal articles in a variety of areas including Strategic Management TQ and healthcare as well as twelve books including Strategic Management Perspectives in TQ and The Physician s Essential MBA He teaches strategy and business planning in the Physician EMBA Taiwan EMBA and MBA Programs Recommended Libraries Academic Public Special Private Corporate

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