

Principles of Management Final Exam -

Q1

- (a) Two leaders may serve as managers within the same company but have very different titles and purposes. Large organizations, in particular, may break down management into different levels because so many people need to be managed.
- (i) List the typical management levels in organisations. [3 marks]
 (ii) Explain the role of each level towards achieving organisational goals. [6 marks]
- (b) Through comparing the work of *Frederick Taylor* and *Elton Mayo*, explain how the **Classical Approach** to management differs from the **Human Relations Approach**. [12 marks]
- (c) Organizations, like humans, tend to progress through stages known as a life cycle.
- (i) List the different stages of the organisation life cycle. [4 marks]
 (ii) Explain the characteristics of each stage that influence the structure of the firm. [8 marks]

[Total 33]

- (a) Management decision-making approaches are based on several factors, including the nature of the problem and the decision-maker's personality. However, the most important influence on management decision-making is a manager's personal attitudes or bias. Do you agree? Discuss using appropriate evidence from the case studies. Discuss decision-making models adopted by managers in today's organisations. [10 marks]
- (b) The authors writing "It was not so much the plan as the fact" by Peter W. Gilmer explain managers can set up to overcome problems. Explain, on the other hand, how a manager requires resources and activities efficiently and effectively. What are the benefits for the planning process being correct following organisational objectives? [10 marks]
- (c) The development of teams and teamwork has grown dramatically in all types of organisations in our single world. We can picture the the ability to deliver the best of products and services depend on better rights, cooperation, motivation. Organisations must depend on cooperation and effective teams to deliver successful products and services. Discuss the different types of teams formed in organisations. [10 marks]

[Total 33]

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