

How To

create a **BUSINESS CASE** in

7 STEPS

1



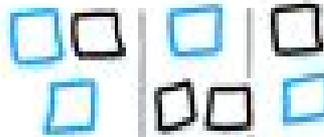
Gather input on
your idea from
stakeholders

2



Define
the business
opportunities or
problems

3



Analyze &
prioritize options

4



Develop your
implementation
strategy

5



Lean on your
project sponsor &
support functions

6



Edit your
business case
down to just the
essentials

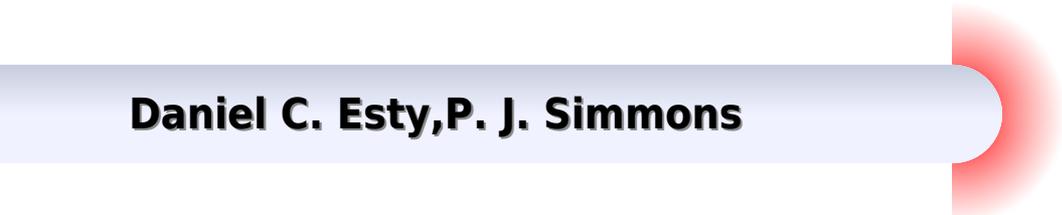
7



Prepare to pitch
your business case

How To Build A Business Case Prospringstaffing

Daniel C. Esty, P. J. Simmons



How To Build A Business Case Prospringstaffing:

The Green to Gold Business Playbook Daniel C. Esty, P. J. Simmons, 2011-04-19 Implement the green strategies outlined in Dan Esty's and Andrew Winston's bestseller *Green to Gold* Hard nosed business advice for gaining competitive advantage through sustainability action in buildings and operations information technology product design sourcing manufacturing logistics and transportation marketing accounting and other key business functions Whether you are a climate change skeptic or an environmentalist sustainability issues cannot be ignored in today's corporate world With rising energy and natural resource costs intensified regulations investor pressures and a growing demand for environmentally friendly products sustainability is no longer an option it's a business imperative Unlike many green business books the Playbook skips the environmental ideology and deals exclusively with tools and strategies that have been shown to cut costs reduce risks drive revenues and build brand identity Builds on Dan Esty and Andrew Winston's prizewinning *Green to Gold* which has become a business classic and a staple of management training across the world Shows in detail how each business function or department can achieve an eco advantage over the competition Offers frameworks checklists and action plans applicable to any business big or small in manufacturing or services The *Green to Gold Business Playbook* gives you the tools to make green work and work profitably for your business

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